

# JARRETT LARAWAY



## JARRETT LARAWAY Director of Acquisitions and Business Development

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303.679.6971

Jarrett has over 20 years of experience with all facets of redevelopment on various urban infill development and redevelopment projects. He currently serves as Director of Acquisitions and Business Development, identifying and underwriting real estate for purchase and development as well as targeting new clients for development services. Additionally, Mr. Laraway performs site feasibility and entitlements for current clients and projects. Prior to joining CenterPoint Integrated Solutions, Jarrett served as Vice President of Acquisitions for IRG RE, LLC. His areas of expertise include sourcing real estate acquisitions, financial analysis, pro forma development, contract and purchase and sale negotiation, property management, cost estimating, due diligence and underwriting, risk management, sourcing both debt and equity and program and project management. Jarrett has previously worked for Tetra Tech, Inc. where he served as Vice President of Operations, managing business development, large remediation programs on environmentally impacted properties, insurance cost recovery claims and 22 personnel.

### PROFESSIONAL EXPERIENCE

- Site Feasibility Analysis, CarMax, IRG RE, LLC, Private Developers – AL, AZ, CO, CA, LA, MA, NJ, OH, PA, TN, TX, WA.
- Site Entitlements, IRG RE, LLC - AZ, CA, CO, TX
- Site Selection, IRG RE, LLC - AL, AZ, CO, CA, LA, MA, NJ, OH, PA, TN, TX, WA
- Site Feasibility, CarMax, IRG RE, LLC, Private Developers – AZ, CO, CA, MA, NJ, PA, TX
- Financial Management and Analysis
- Risk Management and Real Estate Underwriting
- Cost Estimating, Contract Negotiation
- Equity and Debt Sourcing and Placement
- Program and Project Management

### EDUCATION

- Masters of Business Administration Financial Analysis – University of Colorado at Denver
- Bachelor of Science in Environmental Studies - Rutgers University Brunswick, NJ

### PROFESSIONAL AFFILIATIONS

- International Council of Shopping Centers (ICSC)
- Turn Around Management Association

CenterPoint Integrated Solutions creates a strategic partnership with our clients to develop successful real estate projects.

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